



Retailers Association of India

RAI Annual Business Survey

*A survey to track how retail businesses have performed
during the FY 2022 -23*

Region-wise Sales Growth in April 2022-March 2023 vs April 2019 - March 2020

Pan-India

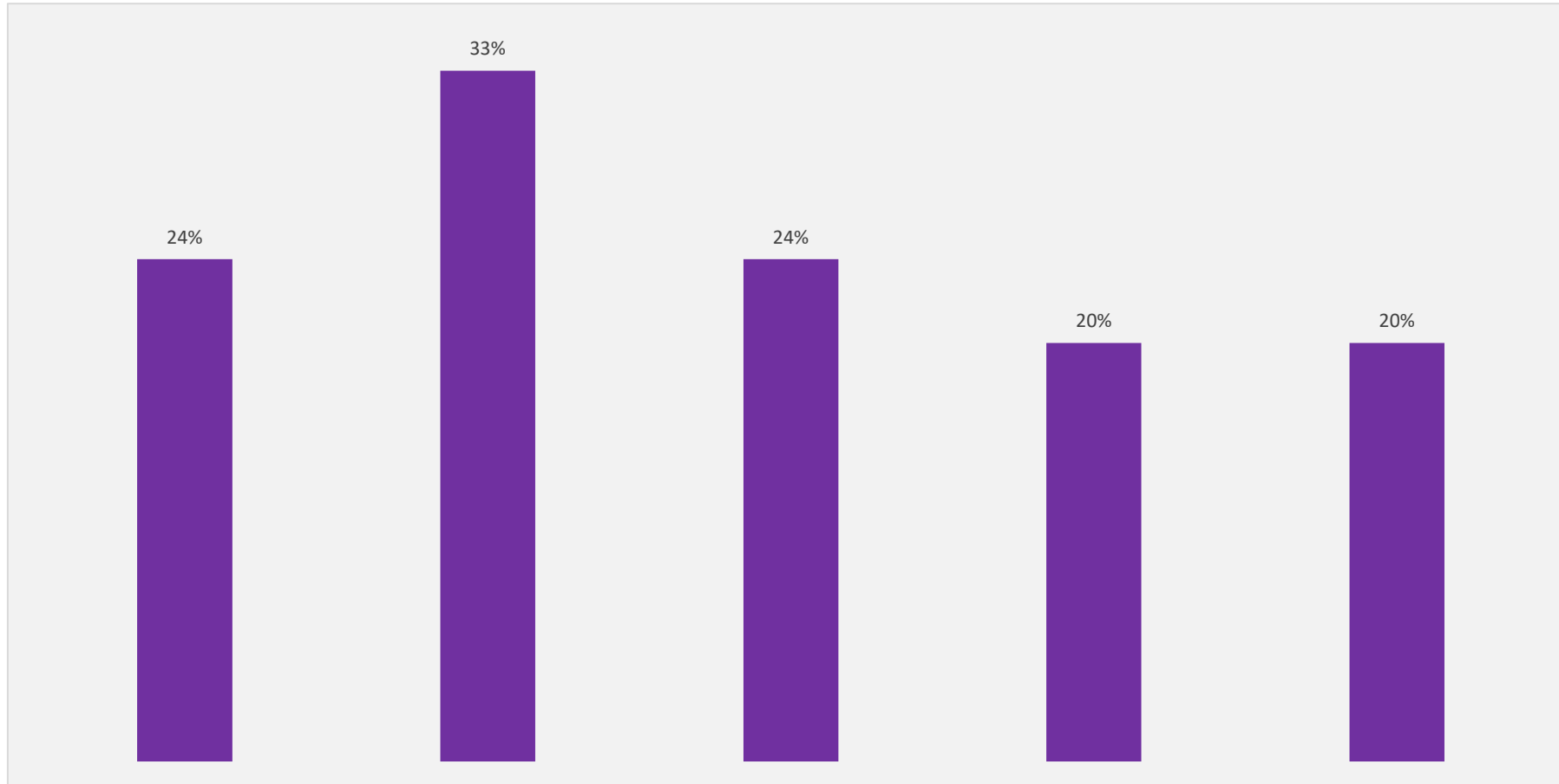
East

West

North

South

(Y-o-Y % growth)



Region-wise Sales Growth in April 2022 - March 2023 vs April 2021 - March 2022



Pan-India

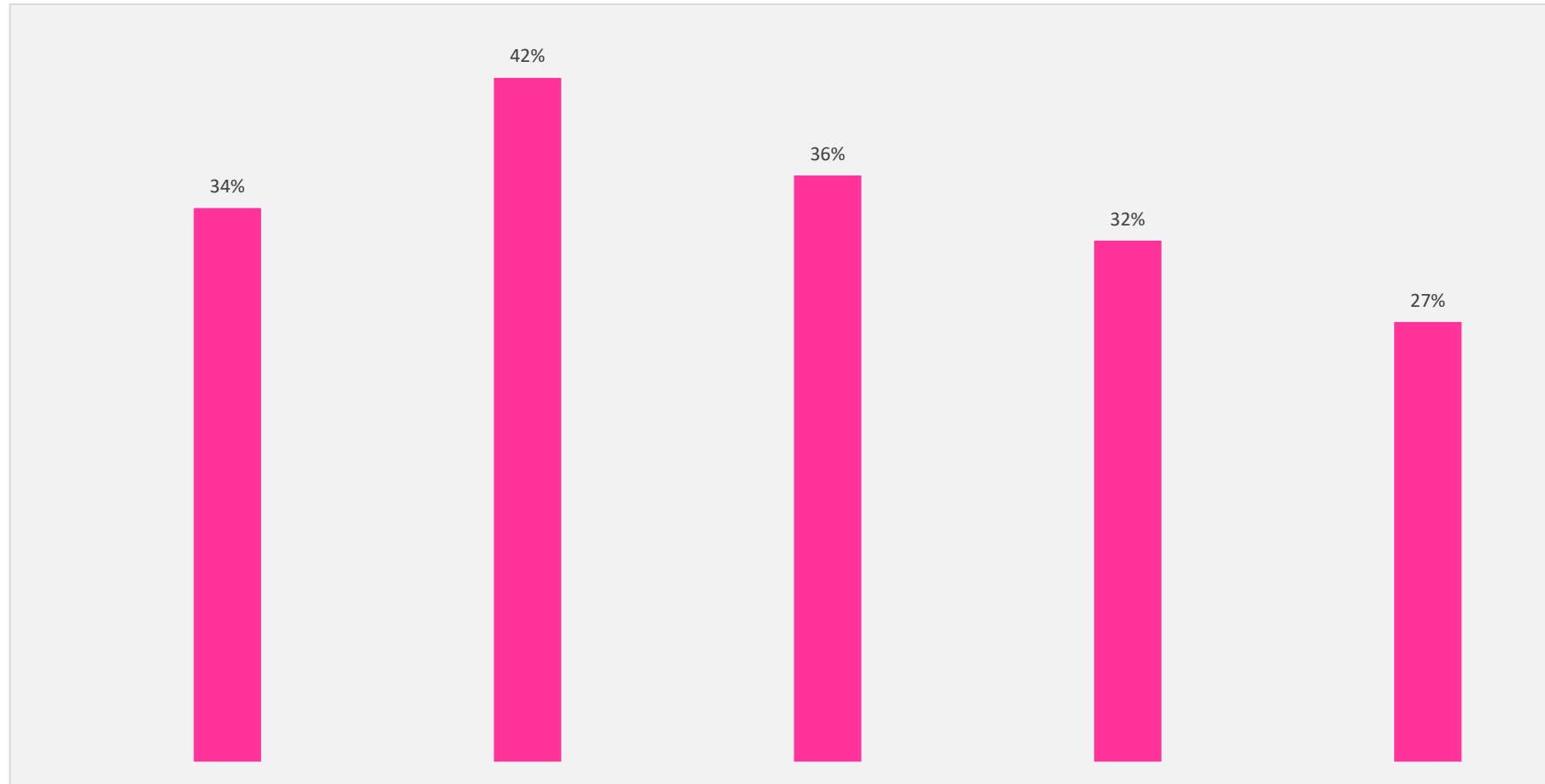
East

West

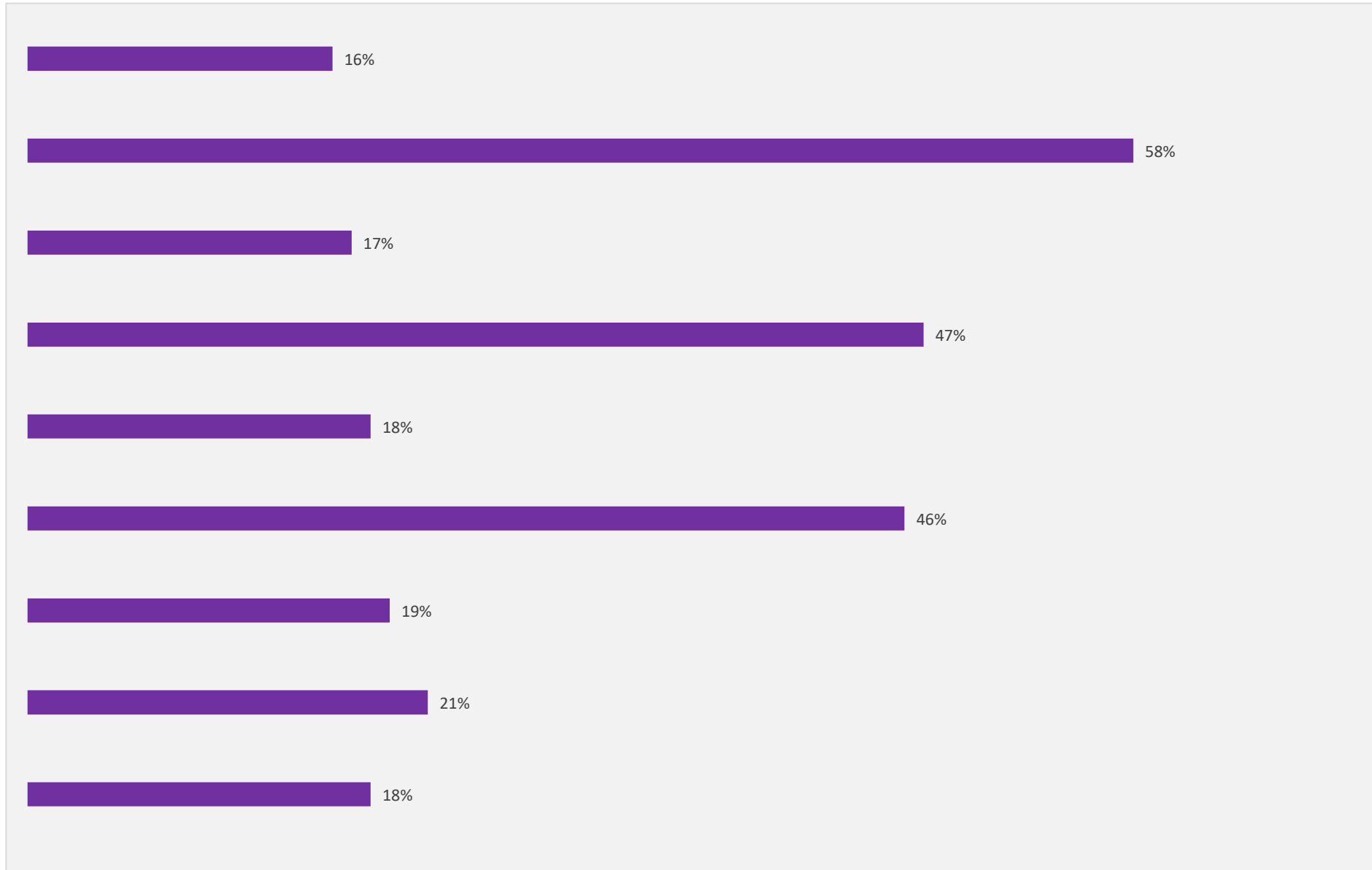
North

South

(Y-o-Y % growth)



Category-wise Sales Growth in April 2022-March 2023 vs April 2019 - March 2020



Furniture & Furnishing

QSR

Beauty, Wellness &
Personal Care

Sports Goods

Jewellery

Consumer Durables &
Electronics

Footwear

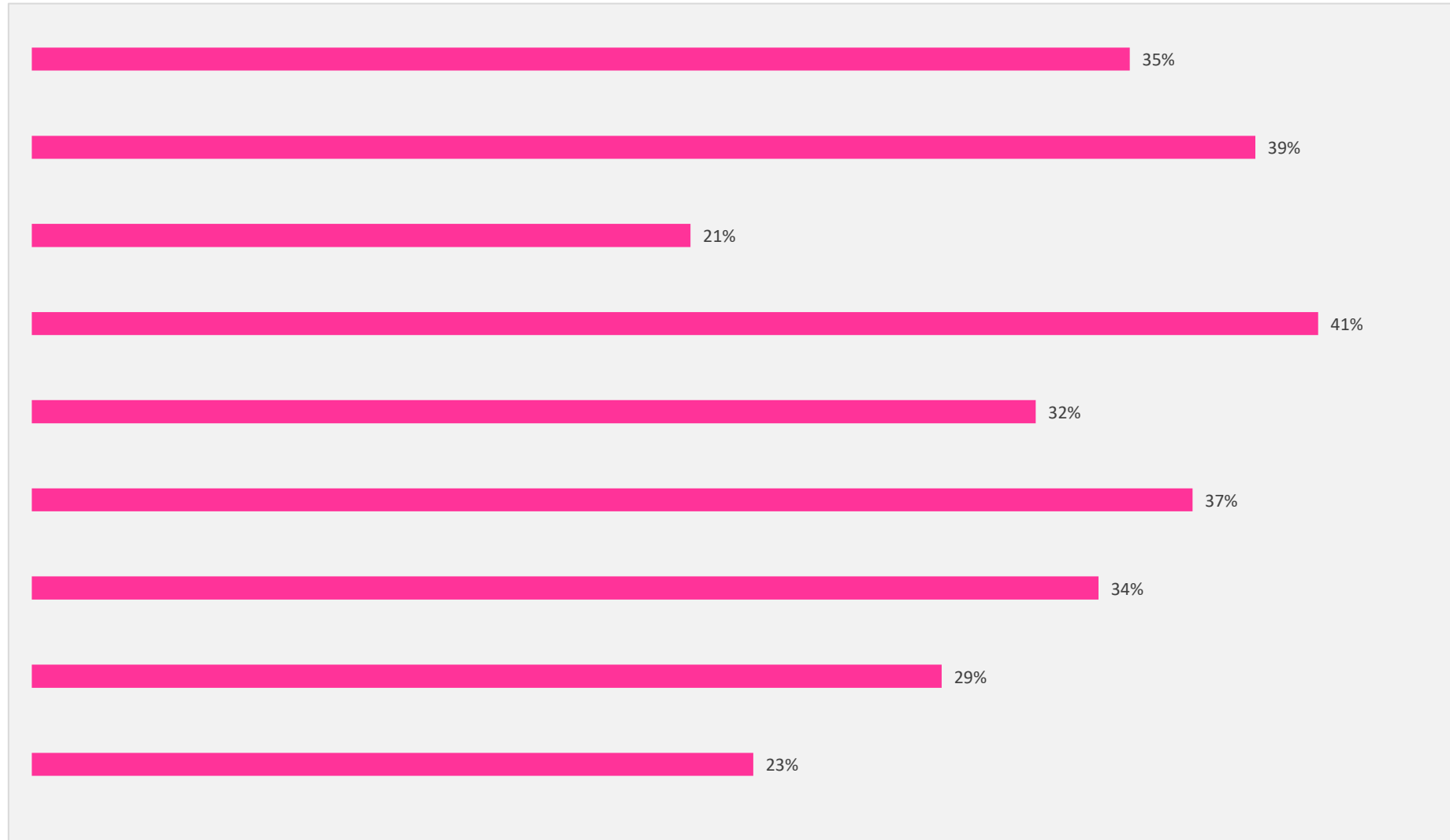
Food & Grocery

Apparel & Clothing

Category-wise Sales Growth in April 2022 - March 2023 vs April 2021 - March 2022



(Y-o-Y % growth)



Furniture & Furnishing

QSR

Beauty, Wellness &
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Sports Goods

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Footwear

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Thank
you!!

